



70 **LBB SPECIALTIES**
(CHARKIT CHEMICAL, AIC)
WWW.LBBSPECIALTIES.COM

2018 SALES: \$215M **New York, New York, US**
President and CEO: Charles Hinnant
Assets: 69 stocking locations in North America

Services: Warehousing; blending; packaging; custom/contract manufacturing; custom synthesis; product development

Products: Personal care chemicals; nutritional ingredients; biotech materials; food ingredients; pharmaceutical ingredients; plastics additives; water/metal treatment chemicals; flavours and fragrances; nutraceuticals; electronic chemicals; industrial chemicals; plastics; veterinary chemicals; concrete additives; medical devices

NORTH AMERICA CHEMICAL DISTRIBUTION LEADERS (2018 SALES)

Company	Sales (\$m)	Company	Sales (\$m)	Company	Sales (\$m)
1 Univar Solutions	6,260.0	47 TER Group	76.8	93 Seeler Industries	26.1
2 Brenntag	5,311.8	48 Callahan Chemical	75.0	94 JNS-Smithchem	25.0
3 Tricon Energy	1,202.5	49 Chemical Solvents	75.0	95 Barentz International	24.9
4 IMCD	1,092.9	50 George S. Coyne Chemical	75.0	96 Atlantic Chemicals Trading	24.1
5 Helm	1,063.3	51 Connection Chemical	73.0	97 Seacole	22.0
6 Azelis	882.1	52 Tennants Distribution	70.2	98 ECEM European Chemical Marketing	21.4
7 Hydrite Chemical	686.0	53 Chemisphere	70.0	99 Connect Chemicals Group	21.2
8 Hawkins	543.0	54 Buckley Oil	67.0	100 DAXX	21.0
9 Quadra Chemicals	473.2	55 Skyhawk Chemicals	66.9	101 Eagle Alcohol	18.7
10 Maroon Group	425.0	56 SolvChem	66.2	102 Biesterfeld	18.0
11 EMCO Chemical Distributors	376.0	57 Brainerd Chemical	66.0	103 Schibley Solvents and Chemicals	17.5
12 PVS Distribution Group	305.0	58 Astro Chemicals	62.0	104 EMCO-Inortech	14.7
13 Wego Chemical Group	292.0	59 Walsh & Associates	60.6	105 LEHOSS Group	13.7
14 ICC Chemical	264.2	60 Petrochem Middle East	60.2	106 American Chemie	13.2
15 Interstate Chemical	249.0	61 Dien	59.5	107 Classic Distributing Company	11.0
16 Superior Oil	234.0	62 Safic-Alcan	58.4	108 Custom Chemical Services	11.0
17 Ksolv Group	230.0	63 Hubbard-Hall	55.2	109 Brisco do Brasil	10.5
18 Aceto	225.0	64 TRInternational	53.5	110 Novasol Chemicals Group	10.0
19 Marubeni Specialty Chemicals	215.0	65 Cambrian Solutions	53.5	111 Redox	10.0
20 Caldic	206.2	66 Valudor Products	53.0	112 ChemCeed	9.8
21 LBB Specialties (includes Charkit Chemical Company & AIC)	206.0	67 Chem One	50.1	113 Audiche Trading	9.6
22 ChemGroup	200.0	68 PHT International	48.8	114 Nordmann, Rassmann	9.2
23 Special Materials Company	192.0	69 McCullough & Associates	48.5	115 SMA Collaboratives	8.4
24 Barton Solvents	176.8	70 Ideal Chemical & Supply	45.8	116 Norkem Holdings	8.1
25 The Plaza Group	176.0	71 FBC Chemical	45.5	117 Manuchar	8.0
26 Pride Chemical Solutions	130.0	72 Coast Southwest	43.3	118 Snetor	8.0
27 Haviland Enterprises	122.3	73 Van Horn, Metz & Co	43.0	119 KH Chemicals	7.0
28 Omya	122.0	74 Chemical Distributors Inc (Buffalo, NY)	42.2	120 Faravelli	6.7
29 Sea-Land Chemical	117.5	75 Rahn Group	42.0	121 Solventis	6.5
30 Essential Ingredients	114.4	76 Vivion	39.0	122 Behn Meyer Group	5.7
31 Ravago Chemicals	112.3	77 GJ Chemical	38.0	123 Sinochem Plastics	5.7
32 Tilley Chemical	109.0	78 Research Solutions Group	36.5	124 A. S. Paterson	5.5
33 Harwick Standard Distribution	103.0	79 Jebsen & Jessen Group	35.5	125 DutCH2	4.6
34 Tanner Industries	102.7	80 BUFA Chemikalien Group	35.0	126 Arpadis Benelux	3.7
35 Chemsolv	102.0	81 Independent Chemical	35.0	127 ProChema	3.5
36 ClearTech Industries	100.0	82 Northspec Chemicals	35.0	128 Quimdis	3.4
37 TRIISO	93.0	83 Acid Products	34.1	129 Prakash Chemicals International	3.3
38 Mays Chemical	91.3	84 R.E. Carroll	33.0	130 Airedale Chemical	2.3
39 TCR Industries	88.0	85 Veckridge Chemical	33.0	131 HARKE Group	2.2
40 Greenchem Industries	84.5	86 Radchem Products	32.1	132 Bodo Moller Chemie	2.1
41 Rowell Chemical	82.0	87 T.Z Group (including TZ Trading, Tau Chemicals Inc, Quimica Treza)	30.6	133 Arkem Kimya	2.0
42 The Chemical Company	81.5	88 Industrial Chemicals Corp	30.2	134 KPL International	1.9
43 Miles Chemical	80.5	89 SAL Chemical	29.8	135 Indukern	1.3
44 Pluschem EEIG	80.0	90 Joss Elastomers	28.1	136 Monachem Group	1.2
45 Webb Chemical Service	80.0	91 Metafrax Trading International	27.1	137 Cornelius Group	1.2
46 CellMark Chemicals	78.0	92 Gulf Coast Chemical	26.3	138 Penpet Petrochemical Trading	1.1

NOTE: Sales are by region and may differ from the total sales figure in the main Top 100 listing. Table excludes companies that do not break out sales by geography