



Services: Warehousing; blending; packaging; custom/contract manufacturing; custom synthesis; product development

Products: Hydrazine hydrate; hydrazine derivatives; benzyl alcohol; benzyl chloride; electronic chemicals; water and metal treatment chemicals; pharmaceutical ingredients; imaging chemicals; aroma, flavor and fragrance chemicals; nutritional ingredients; boronic acid derivatives; personal care ingredients; lanolin/lanolin derivatives; resin ingredients

NORTH AMERICA CHEMICAL DISTRIBUTION LEADERS (2016 SALES)

Company	Sales (\$m)	Company	Sales (\$m)	Company	Sales (\$m)
1 Univar	5,967.7	49 K-Solv	69.5	98 PHT International	27.4
2 Brenntag	4,035.0	50 Miles Chemical	69.0	99 Quelaris Internacional	27.1
3 Nexeo Solutions	2,800.0	51 The Chemical Company	67.2	100 R.E. Carroll	26.9
4 Helm	1,159.1	52 Coyne Chemical	66.8	101 Acid Products Company	26.2
5 Tricon Energy	766.2	53 Fitz Chem	65.7	102 JNS-Smithchem	26.0
6 Azelis	730.2	54 ALAC International	63.7	103 Conchemco	25.7
7 Hydrite Chemical	538.0	55 CellMark Chemicals	63.4	104 Research Solutions Group	25.0
8 Hawkins	495.0	56 Tri-iso TryLine	60.0	105 Verquimica	23.9
9 Quadra Chemicals	375.1	57 Webb Chemical Service	60.0	106 Industrial Chemicals	23.5
10 IMCD*	362.5	58 Walsh & Associates	59.2	107 Seeler Industries	23.5
11 EMCO Chemical Distributors	317.0	59 Tennants Distribution (and associated group distribution companies)	59.1	108 Jebesen & Jessen Group	23.2
12 HORN	303.0	60 SolvChem	58.8	109 EM Sullivan Associates	22.5
13 L.V. Lomas	297.9	61 Biesterfeld	58.0	110 Sierra Chemical	22.0
14 CCC (Canada Colors & Chemicals)	295.0	62 Chemisphere	56.9	111 Schibley Solvents & Chemicals	20.0
15 Agri Trading	265.0	63 Skyhawk Chemicals	56.9	112 Seacole	20.0
16 PVS Distribution Group (PVS Nolwood, PVS Minibulk, PVS Benson, PVS Chloralkali and PVS Transportation)	247.0	64 McCullough & Associates	56.4	113 Atlantic Chemicals Trading	18.8
17 Maroon Group	235.0	65 Astro Chemicals	55.0	114 Metadynea Trading	18.8
18 Sylvite	223.6	66 SAFIC-ALCAN	53.7	115 Gulf Coast Chemical	18.5
19 Colonial Chemical Solutions	220.0	67 Van Horn, Metz & Co	53.5	116 Radchem Products	18.5
20 Superior Oil	200.0	68 Cambrian Solutions	52.6	117 Joss Elastomers	15.8
21 Marubeni Specialty Chemicals	181.5	69 ICC Chemical	51.0	118 Eagle Alcohol	15.2
22 Wego Chemical Group	170.5	70 Hubbard-Hall	50.0	119 Connect Chemicals	11.2
23 ChemGroup	169.0	71 Dien	48.6	120 Sinochem Plastics	11.1
24 Aceto	153.5	72 Cole Chemical & Distributing	48.0	121 Custom Chemical Services	11.0
25 Caldic	152.8	73 Connection Chemical	46.5	122 LEHVOSS Group	10.5
26 Ravago Chemical Distribution	140.0	74 Greenchem Industries	44.0	123 Noahs Ark Chemical	10.5
27 Barton Solvents	133.4	75 Valudor Products	43.6	124 Audiche Trading	10.4
28 Pride Chemical Solutions	130.0	76 Tarr	43.0	125 Classic Distributing Company	10.0
29 Haviland Enterprises	127.0	77 Chem One	42.3	126 ChemCeed	8.2
30 Omya	117.8	78 FBC Chemical	42.0	127 ECEM European Chemical Marketing	8.0
31 J. Tech Sales	114.0	79 Ideal Chemical & Supply	41.5	128 A.S. Paterson Company	7.0
32 H.M. Royal	112.0	80 Matteson-Ridolfi	41.0	129 Aug. Hedinger	6.3
33 Tanner Industries	107.0	81 Coast Southwest	38.3	130 Prochema	6.0
34 Tilley Chemical	104.0	82 Buckley Oil	38.0	131 Novasol Chemicals	5.3
35 The Plaza Group	102.0	83 TRInternational	34.8	132 Behn Meyer Group	4.8
36 HB Chemical	101.6	84 GJ Chemical	34.0	133 Melrob Group	4.6
37 Harwick Standard Distribution	100.3	85 Rahn Group	34.0	134 Solvadis Group	4.2
38 Charkit Chemical	98.0	86 Chemical Distributors	33.8	135 Arkem Kinya	4.0
39 ClearTech Industries	95.0	87 Vivion	33.5	136 Norkem Holdings	3.7
40 Mays Chemical	90.8	88 TER Group	32.7	137 Alpha Wax	3.5
41 Lintech International	87.0	89 Independent Chemical	32.1	138 SINPRO	3.2
42 Petrochem Middle East	84.3	90 Min-Chem/Lawrason's Group	31.7	139 Sea-Land Chemical	3.1
43 Rowell Chemical	78.0	91 SAL Chemical	31.5	140 Manuchar	3.0
44 Essential Ingredients	77.6	92 Alexander Chemical	30.0	141 Quimdis	3.0
45 Chemsolv	75.5	93 Dar-Tech	30.0	142 T.Z. Group	3.0
46 Callahan Chemical	75.0	94 Gehring-Montgomery	30.0	143 Prakash Chemicals International	3.0
47 Chemical Solvents	73.0	95 Veckridge Chemical	30.0	144 Faravelli Group	2.1
48 Isochem Group	72.2	96 Northspec Chemicals	29.2	145 Cornelius Group	2.0
		97 Bufa Chemikalien Group	29.0	146 Snetor	

NOTES: Sales are by region and may differ from the total sales figure in the overall Top 100 listing. Table excludes companies that do not break out sales by geography.
*IMCD sales are for Americas